

Health and Agri Food Strategy

Len Penner February 17 & 18, 2010 CAPI Leaders Summit

CONFIDENTIAL. This document contains trade secret information. Disclosure, use or reproduction outside Cargill and inside Cargill, to or by those employees who do not have a need to know is prohibited except as authorized by Cargill In writing. (Copyright Cargill, Incorporated 2006. All rights reserved.)





A zero calorie all natural sweetner







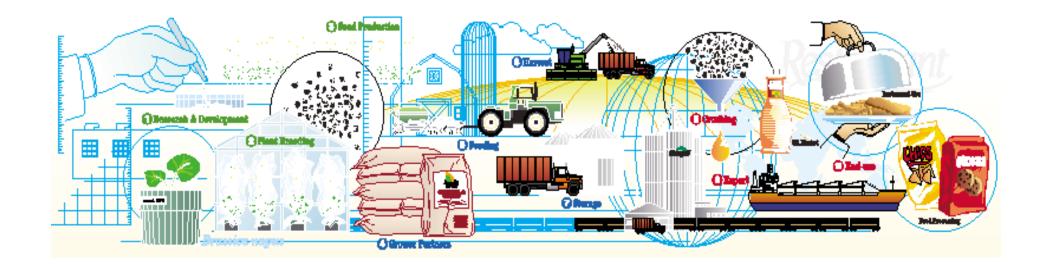
Sara Lee looks to green bread to boost EarthGrains

- Reuters News
 English
 February 1, 2010
 503 Words
 (c) 2010 Reuters Limited
- * Sara Lee's EarthGrains first brand to use Eco-Grain
- * Price same as standard EarthGrains loaf
- * Sara Lee hopes to expand use of Eco-Grain wheat



The Value Chain



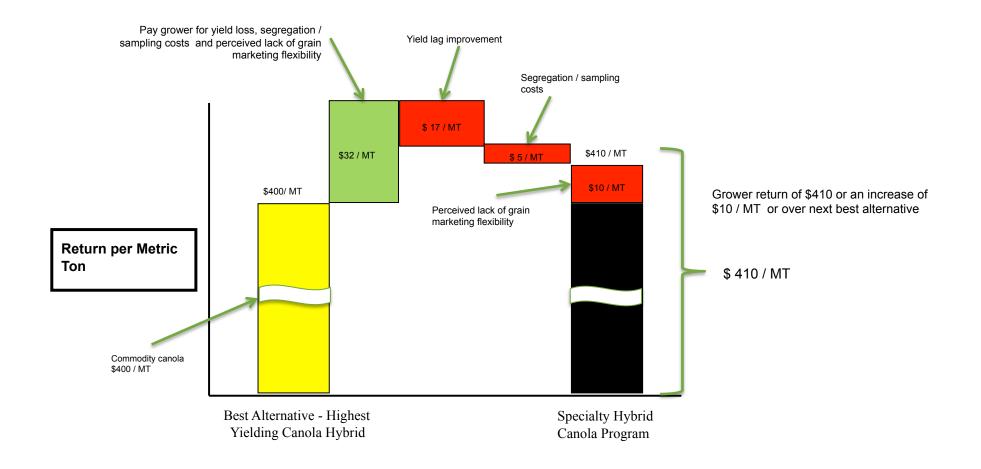






٦

Product & Pricing



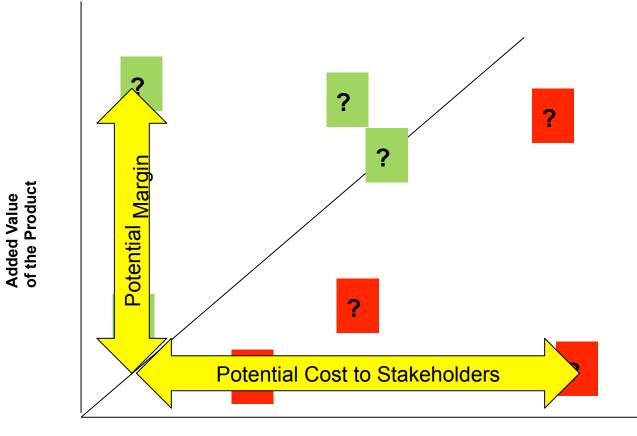


Challenges:

- Time
 - Adding a genetic trait without altering agronomic traits
- Cost
 - Assured supply
- Finding the "Burning Platform"



Risk Assessment and Risk Management outcomes help identify true value



Costs to keep it segregated from the commodity





7

What's Needed to Accelerate Success:

- What is "Healthy" No Claim No Market
- Biotechnology
- Collaborative Effort



